




Real value in a changing world

Retail **2020**

www.retail2020.com



Change is coming.
Are you ready?

Robert Bonwell and James Brown



Retail 2020 – Key Themes



Going Slow
Pace of Economic Growth



Going East
Shifting Balance of Economic/
Financial Growth



Going Old
Demographic Change



Going Digital
Evolution of Technology



Going Beyond Retail
More than Shopping

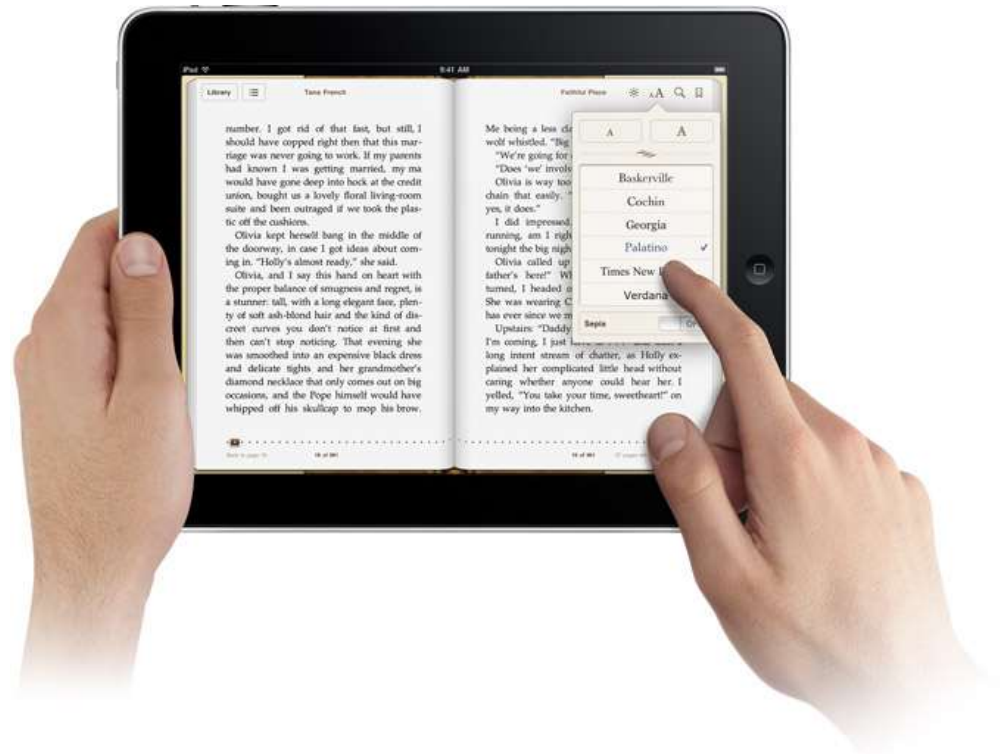


Going Green
Environmental Sustainability



Going Digital

Online shopping...



Challenges remain



Clicks and bricks



MULTI DEVELOPMENT

Going Digital

Changing the way we communicate...



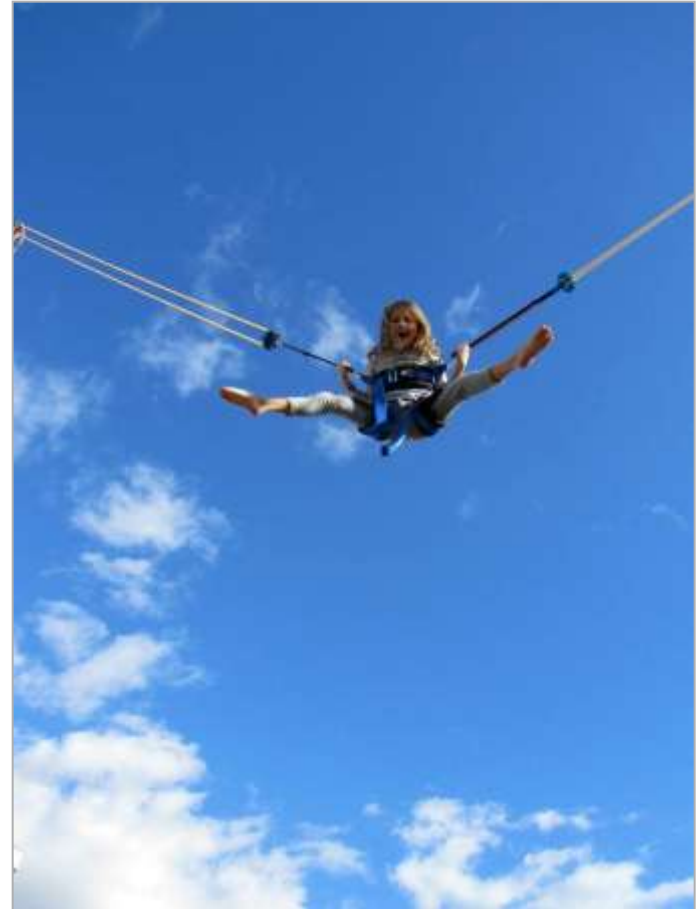
Going Beyond Retail

If the last 10 years was about more, the next 10 will be about better...



Going Beyond Retail

Experience or convenience?



Shift to redevelopment

- No need for new locations
- Changing retail distribution channels
- Need for quality places rather than new places
- Sustainability
- Me too... Following the industry



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Real value in a changing world

2020 **Vision**

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Thank you

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